Passion for Innovation.
Compassion for Patients.™

Daiichi-Sankyo

In-Field Medical Advisor / Medical Expert Hematology

Daiichi Sankyo Belgium

We speak different languages, but our hearts beat Daiichi Sankyo.

Daiichi Sankyo and its 16,000 employees in more than 20 countries are dedicated to the creation and supply of innovative pharmaceutical products. In Europe, we focus on two areas: In the cardiovascular space, our strong portfolio of medicines reflects our long-standing commitment and shows that we care for every heartbeat; in oncology our goal is to become a global pharma innovator until 2025 by providing novel therapies to patients across the world. Our European headquarters are in Munich, Germany, and we have affiliates in 13 European countries. For more information: www.daiichi-sankyo.be

Working for Daiichi Sankyo

At Daiichi Sankyo in Europe, we offer a workplace where your voice is heard. Everything we do, we do with a high level of commitment and a clear focus on patients' needs. We know that our bold ambition to change patients' lives for the better can only be achieved through the power of collaboration and the exploration of new approaches. Thus, we encourage our colleagues across Europe to be courageous, to bring their ideas to the table and to embrace opportunities to grow. When you join our European family, you will be a part of a dynamic company where everyone, no matter their role, rolls up their sleeves and gets things done.

Context:

In your function as the local key scientific expert for Quizartinib and AML disease, you act as the primary point of contact for internal and external stakeholders in Belgium and Luxembourg. You work in close collaboration with the Daiichi Sankyo Belgium Oncology and the European Medical Affairs team.

This is a mixed position mainly based on MSL activities (70-80% on the field) combined with office-based activities (for example: advisory board organization, symposia, project and material development, literature review, etc.).

The function reports directly to the Director European Medical Affairs Hematology (dotted line with the medical affairs manager DSBE).

Key roles and responsibilities:

- Communicate the scientific value of hematological products (focus on Quizartinib), to internal and external stakeholders and have a customer centric approach involving Key External Experts (KEEs), nurses and scientific collaborative groups
- Identify, map, establish and maintain professional relationships with medical and scientific opinion leaders and relevant medical societies
- Organize and support medical education activities
- Contribute to local strategy by sharing field insights with the local cross functional team from data discussions with the main/key stakeholders
- Assist with the scientific review, development, approval, execution, and communication of affiliate medical affairs sponsored or company supported clinical research activities (in close co-operation with HQ and CROs)

- Develop, align and execute the medical plan and tactics in close collaboration with the medical affairs manager DSBE and in line with the regional plan
- Ability to manage and support field-based medical projects within the disease area budget aligned with the local strategy and in line with company policies
- To be the first point of contact in the country for hematologists
- To be the expert regarding AML disease, treatment landscape and Quizartinib medical value
- Through scientific interactions, champion the medical value of hematology compounds in the pipeline and contribute to the fostering of innovative approaches
- Act proactively to understand competitor activities, strategies, regional tactics, plans, programs and make full use of all company information systems and business tools to ensure competitive intelligence is disseminated broadly within the local organization
- Coordinate and align successfully the cross functional prelaunch and launch activities for hematology compounds, including Market Access activities, such as medical support on value dossier, access at regional level and regulatory support
- Set up and represent DS at medical meetings, advisory boards and symposia around local key congresses aligned with the European strategy
- Respond to scientific queries from Hematologists with regards to our hematological pipeline products in development, based on Medical Affairs and Medical Information documents
- Ensure compliance requirements are factored into programs' scientific activities
- Express attitude to work in a cross-functional team
- Conducts all activities in accordance with the applicable laws, rules and regulations

Qualifications:

- Scientific background (MD, PharmD, PhD, other scientific degree)
- Experience as MSL or other roles in Medical Affairs/R&D is preferred
- Oncology knowledge/expertise in hematology highly recommended
- Experienced in communicating with medical-scientific opinion leaders
- Ability to quickly and accurately learn, retain and present detailed scientific information
- Good skill in presenting, communicating and facilitating discussions with small and large groups in an engaging manner
- Field based within the area of activity
- Ability to work in a matrix and multicultural organization
- High self-motivation, assertiveness and goal orientation
- "Hands on" mentality
- Fluent in Dutch, French and English
- MS-Office skills
- Good understanding on local laws and procedures